## **BALANCE SHEET**

#### As at September 30th, 2009

| ASSETS                                                          | Code | Note        | <b>Beginning Balance</b> | <b>Ending Balance</b> |
|-----------------------------------------------------------------|------|-------------|--------------------------|-----------------------|
|                                                                 |      |             |                          |                       |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150)                  | 100  |             | 87,294,811,108           | 98,649,108,067        |
| I. Cash and cash equivalents                                    | 110  |             | 8,472,764,271            | 37,950,035,138        |
| 1. Cash                                                         | 111  | V.1         | 8,472,764,271            | 37,950,035,138        |
| 2. Cash equivalents                                             | 112  |             |                          |                       |
| II. Short-term financial investments                            | 120  |             |                          |                       |
| 1. Short-term investments                                       | 121  |             |                          |                       |
| 2. Provision for devaluation of short-term security investments | 129  |             |                          |                       |
| III. Receivables                                                | 130  |             | 29,691,191,860           | 24,367,948,444        |
| 1. Trade accounts receivables                                   | 131  |             | 26,929,945,373           | 19,812,841,856        |
| 2. Advances to suppliers                                        | 132  |             | 1,159,335,404            | 898,779,967           |
| 3. Short-term internal receivables                              | 133  |             |                          |                       |
| 4. Receivable in accordance with contracts in progress          | 134  |             |                          |                       |
| 5. Other receivables                                            | 135  | V.3         | 1,601,911,083            | 3,656,326,621         |
| 6. Provision for short-term bad receivables                     | 138  |             |                          |                       |
| IV. Inventories                                                 | 140  |             | 45,767,176,049           | 33,546,332,530        |
| 1. Inventories                                                  | 141  | <b>V.</b> 4 | 45,767,176,049           | 33,546,332,530        |
| 2. Provision for devaluation of inventories                     | 149  |             |                          |                       |
| V. Other short-term assets                                      | 150  |             | 3,363,678,928            | 2,784,791,955         |
| 1. Short-term prepaid expenses                                  | 151  |             |                          | 1,260,517,503         |
| 2. VAT deductible                                               | 152  |             | 1,932,997,544            | 1,190,730,562         |
| 3. Tax and accounts receivable from State budget                | 154  | 4           |                          | 333,543,890           |
| 4. Other short-term assets                                      | 158  |             | 1,430,681,384            |                       |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)                   | 200  |             | 57,081,801,085           | 55,857,588,308        |
| I. Long-term receivables                                        | 210  |             |                          | /                     |

| TOTAL ASSETS (270=100+200)                                                        | 270     |      | 144,376,612,193  | 154,506,696,375 |
|-----------------------------------------------------------------------------------|---------|------|------------------|-----------------|
|                                                                                   |         |      |                  |                 |
| 3. Others                                                                         | 268     |      |                  |                 |
| 2. Deferred income tax assets                                                     | 262     |      |                  |                 |
| 1. Long-term prepaid expenses                                                     | 261     |      |                  |                 |
| V. Other long-term assets                                                         | 260     |      | -                | -               |
| 4. Provision for devaluation of long-term finance investment                      | 259     |      |                  |                 |
| 3. Other long-term investments                                                    | 258     | V.13 | 11,684,641,000   | 11,684,641,000  |
| 2. Investment in joint-venture                                                    | 252     |      |                  |                 |
| 1. Investment in subsidiaries                                                     | 251     |      |                  |                 |
| IV. Long-term financial investments                                               | 250     |      | 11,684,641,000   | 11,684,641,000  |
| - Accumulated depreciation (*)                                                    | 242     |      |                  |                 |
| - Historical cost                                                                 | 241     |      | 23,687,788,892   | 24,793,538,892  |
| III. Property investment                                                          | 240     |      | 23,687,788,892   | 24,793,538,892  |
| 4. Construction in progress expenses                                              | 230     | V.11 | 986,568,380      | 1,317,620,540   |
| - Accumulated depreciation                                                        | 229     |      |                  |                 |
| - Historical cost                                                                 | 228     |      |                  |                 |
| 3. Intangible fixed assets                                                        | 227     |      |                  |                 |
| - Accumulated depreciation                                                        | 226     |      |                  |                 |
| - Historical cost                                                                 | 225     |      |                  |                 |
| 2. Finance leases fixed assets                                                    | 224     |      | ( ) ) )          |                 |
| - Accumulated depreciation                                                        | 223     |      | (24,669,821,405) | (27,929,041,595 |
| - Historical cost                                                                 | 222     | 1.0  | 45,392,624,218   | 45,990,829,471  |
| 1. Tangible fixed assets                                                          | 221     | V.8  | 20,722,802,813   | 18,061,787,876  |
| II. Fixed assets                                                                  | 21)     |      | 21,709,371,193   | 19,379,408,416  |
| 4. Other long-term receivables                                                    | 219     |      |                  |                 |
| 3. Long-term inter-company receivables                                            | 212     |      |                  |                 |
| 1. Long-term receivables from customers   2. Capital receivable from subsidiaries | 211 212 |      |                  |                 |

| CAPITAL SOURCE                | Code | Note | <b>Beginning Balance</b> | <b>Ending Balance</b> |  |
|-------------------------------|------|------|--------------------------|-----------------------|--|
|                               |      |      |                          |                       |  |
| A. LIABILITIES (300= 310+330) | 300  |      | 51,070,955,993           | 50,747,552,848        |  |
| I. Short-term liabilities     | 310  |      | 51,070,955,993           | 50,747,552,848        |  |

# **OFF BALANCE SHEET ITEMS**

| <b>TOTAL RESOURCES</b> (430= 300+400)                         | 440     |      | 144,376,612,193                 | 154,506,696,37                |
|---------------------------------------------------------------|---------|------|---------------------------------|-------------------------------|
| 3. Budget for fixed asset                                     |         |      |                                 |                               |
| 2. Budgets                                                    | 423     |      |                                 |                               |
| 1. Bonus and welfare fund                                     | 431     |      | 743,225,117                     | 452,647,45                    |
| II. Budget sources                                            | 430     |      | 743,225,117                     | 452,647,45                    |
| 10. Retained profit                                           | 420     |      | 6,050,191,027                   | 16,822,588,78                 |
| 9. Other fund belong to owner's equity                        | 419     |      |                                 |                               |
| 8. Financial reserve fund                                     | 418     | V.22 | 1,588,545,878                   | 1,588,545,87                  |
| 7. Investment and development fund                            | 417     | V.22 | 4,923,694,178                   | 4,923,694,17                  |
| 6. Foreign exchange difference                                | 416     |      |                                 | (28,332,77                    |
| 4. Treasury stock                                             | 413     |      |                                 |                               |
| 2. Capital surplus                                            | 412     | 14.1 |                                 |                               |
| 1. Paid-in capital                                            | 411     | V.22 | 80,000,000,000                  | 80,000,000,00                 |
| I. Capital sources and funds                                  | 410     |      | 92,562,431,083                  | 103,306,496,06                |
| B. OWNER'S EQUITY (400= 410+430)                              | 400     |      | 93,305,656,200                  | 103,759,143,52                |
| 6. Provision for unemployment allowance                       | 336     |      |                                 |                               |
| 4. Long-term borrowing and debts                              | 334     | V.20 |                                 |                               |
| 3. Other long-term payables                                   | 323     |      |                                 |                               |
| 2. Long-term accounts payables-Affiliate                      | 322     |      |                                 |                               |
| 1. Long-term accounts payables-Trade                          | 331     |      |                                 |                               |
| II. Long-term liabilities                                     | 330     |      | -                               | -                             |
| 9. Other short-term payables                                  | 319     | V.18 | 3,664,957,758                   | 2,021,400,25                  |
| 8. Payable in accordance with contracts in progress           | 318     |      |                                 |                               |
| 7. Accounts payables-Affiliate                                | 317     |      |                                 |                               |
| 6. Payable expenses                                           | 316     | V.17 | 605,615,002                     | 2,707,001,34                  |
| 5. Payable to employees                                       | 315     |      | 1,123,854,193                   | 431,187,30                    |
| 4. Taxes and liabilities to State budget                      | 313     | V.16 | 2,991,063,670                   | 587,111,85                    |
| 3. Advances from customers                                    | 312     |      | 524,177,423                     | 886,081,00                    |
| 1. Short-term borrowing and debts   2. Trade accounts payable | 311 312 | V.15 | 36,065,875,357<br>6,095,412,590 | 38,326,040,74<br>5,788,730,34 |

| Items                                                 | Code | Note | <b>Beginning Balance</b> | Ending Balance |  |
|-------------------------------------------------------|------|------|--------------------------|----------------|--|
|                                                       |      |      |                          |                |  |
| 1. Leasehold assets                                   |      |      |                          |                |  |
| 2. Materials and goods kept or processed for others   |      |      |                          |                |  |
| 3. Goods deposited by others                          |      |      |                          |                |  |
| 4. Bad debts already treated                          |      |      |                          |                |  |
| 5. Foreign currencies                                 |      |      | 323,407.92               | 10,144.89      |  |
| 6. Estimates for non-business and project expenditure |      |      |                          |                |  |

Nam Viet Joint Stock Company Phuoc Long B Ward, Dist. 9, HCMC.

## **INCOME STATEMENT**

### Quarter 3/ 2009

Unit: VND

| Items                                      | Code | Note         | Quar           | rter 3         | Accumulation from the beginning<br>the year |                 |  |
|--------------------------------------------|------|--------------|----------------|----------------|---------------------------------------------|-----------------|--|
|                                            |      |              | Current year   | Previous year  | Current year                                | Previous year   |  |
| 1. Sales                                   | 01   | VI.25        | 27,802,699,361 | 41,737,545,440 | 101,465,715,686                             | 125,078,277,943 |  |
| 2. Deductions                              | 03   |              |                |                |                                             |                 |  |
| 3. Net sales and services                  | 10   | <b>VI.27</b> | 27,802,699,361 | 41,737,545,440 | 101,465,715,686                             | 125,078,277,943 |  |
| 4. Cost of goods sold                      | 11   | <b>VI.28</b> | 22,793,421,622 | 33,224,752,538 | 82,926,075,054                              | 100,700,527,880 |  |
| 5. Gross profit                            | 20   |              | 5,009,277,739  | 8,512,792,902  | 18,539,640,632                              | 24,377,750,063  |  |
| 6. Financial income                        | 21   | VI.29        | 2,021,367,744  | 1,404,819,142  | 2,225,530,947                               | 2,823,948,734   |  |
| 7. Financial expenses                      | 22   | <b>VI.30</b> | 584,126,547    | 1,750,518,343  | 1,622,470,231                               | 4,020,096,861   |  |
| - Include: Interest expenses               | 23   |              | 483,170,932    | 1,750,518,343  | 1,521,514,616                               | 4,020,096,861   |  |
| 8. Selling expenses                        | 24   |              | 1,280,411,899  | 1,104,334,995  | 3,318,446,519                               | 3,987,084,858   |  |
| 9. General & administration expenses       | 25   |              | 1,584,644,524  | 2,325,272,054  | 5,219,391,538                               | 6,235,188,736   |  |
| 10. Net operating profit                   | 30   |              | 3,581,462,513  | 4,737,486,652  | 10,604,863,291                              | 12,959,328,342  |  |
| 11. Other income                           | 31   |              | 297,021,032    | 270,863,528    | 297,836,075                                 | 2,067,104,923   |  |
| 12. Other expenses                         | 32   |              | 130,296,653    | 1,030          | 130,301,610                                 | 1,721           |  |
| 13. Other profit                           | 40   |              | 166,724,379    | 270,862,498    | 167,534,465                                 | 2,067,103,202   |  |
| 14. Profit before tax                      | 50   | <b>VI.31</b> | 3,748,186,892  | 5,008,349,150  | 10,772,397,756                              | 15,026,431,544  |  |
| 15. Corporate income tax expenses          | 51   | <b>VI.31</b> |                | 500,834,915    | 1,756,710,671                               | 1,501,622,668   |  |
| 16. Deferred corporate income tax expenses | 52   |              |                |                | -                                           |                 |  |
| 17. Profit after tax                       | 60   | <b>VI.31</b> | 3,748,186,892  | 4,507,514,235  | 9,015,687,085                               | 13,524,808,876  |  |
| 18. EPS (VND/share)                        | 70   |              |                |                |                                             |                 |  |

Nam Viet Joint Stock Company Phuoc Long B Ward, Dist. 9, HCMC.

### **CASH FLOWS STATEMENT**

#### Quarter 3/ 2009 (Indirect method)

Unit: VND

| Items                                                                                      | Code      | Nata | Accumulation    |                  |  |
|--------------------------------------------------------------------------------------------|-----------|------|-----------------|------------------|--|
| items                                                                                      | Code Note |      | Current year    | Previous year    |  |
|                                                                                            |           |      |                 |                  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:                                                   |           |      |                 |                  |  |
| 1. Profit before tax                                                                       | 01        |      | 10,772,397,756  | 15,026,431,544   |  |
| 2. Adjustment in accounts                                                                  |           |      | 3,068,662,455   | 4,045,610,157    |  |
| Fixed assets depreciation                                                                  | 02        |      | 3,568,515,583   | 3,367,591,407    |  |
| Provisions                                                                                 | 03        |      |                 |                  |  |
| Unrealized foreign exchange difference loss/gain                                           | 04        |      |                 |                  |  |
| Loss/gain from investment                                                                  | 05        |      | (2,021,367,744) | (3,342,078,111)  |  |
| Interest expenses                                                                          | 06        |      | 1,521,514,616   | 4,020,096,861    |  |
| 3. Operating profit before the changes of current capital                                  | 08        |      | 13,841,060,211  | 19,072,041,701   |  |
| Changes in accounts receivable                                                             | 09        |      | 6,617,443,174   | 5,989,275,203    |  |
| Changes in inventories                                                                     | 10        |      | 12,220,843,519  | (13,836,293,071) |  |
| Changes in trade payables (exclude interest payable, income tax payable)                   | 11        |      | (1,333,754,750) | (3,537,642,963)  |  |
| Changes in prepaid expenses                                                                | 12        |      |                 |                  |  |
| Paid interest                                                                              | 13        |      | (1,521,514,616) | (4,020,096,861)  |  |
| Paid corporate income tax                                                                  | 14        |      | (1,583,357,669) | (2,625,993,664)  |  |
| Other receivables                                                                          | 15        |      |                 | 200,000          |  |
| Other payables                                                                             | 16        |      | (140,293,216)   | (1,440,864,339)  |  |
| Net cash provided by (used in) operating activities                                        | 20        |      | 28,100,426,653  | (399,373,994)    |  |
|                                                                                            |           |      |                 |                  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:                                                  |           |      |                 |                  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets                     | 21        |      | (2,461,521,232) | (7,028,466,548)  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22        |      | 305,952,500     | 999,999,998      |  |

| 3. Cash paid for lending or purchase debt tools of other companies | 23 |                  |                  |
|--------------------------------------------------------------------|----|------------------|------------------|
| 5. Cash paid for joining capital in other companies                | 25 | -                |                  |
| 6. Withdrawal of capital in other companies                        | 26 |                  |                  |
| 7. Cash received from interest, dividend and distributed profit    | 27 | 1,315,037,070    |                  |
| Net cash used in investing activities                              | 30 | (840,531,662)    | (6,028,466,550)  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:                         |    |                  |                  |
| 1. Cash received from issuing stock, other owners' equity          | 31 |                  |                  |
| 2. Cash paid to owners' equity, repurchase issued stock            | 32 |                  |                  |
| 3. Cash received from long-term and short-term borrowings          | 33 | 61,763,371,014   | 81,754,140,310   |
| 4. Cash paid to principal debt                                     | 34 | (59,545,995,138) | (79,217,386,739) |
| 6. Dividend, profit paid for owners                                | 36 |                  |                  |
| Net cash (used in) provided by financing activities                | 40 | 2,217,375,876    | 2,536,753,571    |
| Net cash during the period (50 = 20+30+40)                         | 50 | 29,477,270,867   | (3,891,086,973)  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR                     | 60 | 8,472,764,271    | 7,939,613,459    |
| Influence of foreign exchange fluctuation                          | 61 |                  |                  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61)           | 70 | 37,950,035,138   | 4,048,526,486    |